

# PROFESSIONAL SKILLS

Social media strategy
Google ads
Marketing
Web content development
Branded content
Corporate blogging
Project management
email marketing
Photo editing
Market research

# PERSONAL SKILLS

Creative spirit
Reliable and professional
Organized
Time management
Team builder
Fast learner
Motivated
Speaker

# CONTACT

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# SOCIAL



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# SERGIO ESCOBAR

SOCIAL MEDIA & INFLUENCER MARKETING

### **ABOUT**

With more than 10 years of experience in Social Media & Influencer Marketing Management, I have worked for national and international companies and startups in Mexico and Spain offering improvements and new proposals in the areas of: community management, influencers management and word-of-mouth marketing, branded content, optimization for Facebook & Instagram ads.

#### **WORK EXPERIENCE**

#### SOCIAL MEDIA & INFLUENCER STRATEGIST (freelance)

Primero Comunico, luego existo! | Nov. 2014 - Present

- Account management skills and customer service
- Focus on the profitability of marketing and digital advertising
- Optimization of CPC and CTR in Facebook and Instagram ads

#### SOCIAL MEDIA CONSULTANT

trnd ibérica (Bertelsmann Group) | Oct. 2017 - Present

- Creation of the Social Media action plan (objectives and strategies)
- Integration of social social into the company business plan model
- In-house training in the use of SmartWorking tools for social media

# DIGITAL ADVERTISING & MARKETING MANAGER

allinagency\_ | Abr. - Oct. 2018

- Direction of the department of social media and digital advertising
- $\bullet\,$  Development of inbound strategies for different clients
- Team training to obtain best practices for Facebook & Instagram ads

#### **EDUCATION**

POSGRADO, ESTRATEGIA Y CREATIVIDAD INTERACTIVA Universidad Autónoma de Barcelona | 2009 - 2009 Barcelona, spain

LICENCIATURA, CIENCIAS DE LA COMUNICACIÓN Universidad del Valle de México | 1996 - 2000 Ciudad de México, México